



City Council Meeting - Final

March 11, 2024
7:00 PM

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- A. **CON2024-001** Authorization for the contract renewal of OpenGov, Inc. (660 3rd Street, Suite 100, San Francisco, CA 94107) in the amount of \$389, 545.44 over three years through the end of 2026, as noted in the background, for permitting and licensing services for Community Development and authorize the Mayor to sign and execute all related documents.



City of Smyrna

Issue Sheet

A Max Bacon
City Hall
2800 King Street
Smyrna, GA 30080

File Number: CON2024-001

Agenda Date: 3/11/2024

In Control: City Council.

File Type: Contract

Agenda Section:
Formal Business

Agenda Number: A.

Department: Community Development

Agenda Title:

Authorization for the contract renewal of OpenGov, Inc. (660 3rd Street, Suite 100, San Francisco, CA 94107) in the amount of \$389, 545.44 over three years through the end of 2026, as noted in the background, for permitting and licensing services for Community Development and authorize the Mayor to sign and execute all related documents.

Citywide

ISSUE AND BACKGROUND:

Community Development has been utilizing OpenGov for permitting and licensing since 2022. Renewal of the contract is requested for an additional three years in the following amounts, \$123,567.15 for 2024, \$129,745.51 for 2025, and \$136,232.78 for 2026.

RECOMMENDATION / REQUESTED ACTION:

Community Development recommends authorization for the contract renewal of OpenGov, Inc. (660 3rd Street, Suite 100, San Francisco, CA 94107) in the amount of \$389, 545.44 over three years through the end of 2026, as noted in the background, for permitting and licensing services for Community Development and authorize the Mayor to sign and execute all related documents.



OpenGov Inc.
660 3rd Street, Suite 100
San Francisco, CA 94107
United States

Order Form Number: OG-00GA5830
Created On: 2/6/2024
Order Form Expiration: 3/14/2024
Subscription Start Date: 3/15/2024
Subscription End Date: 3/14/2027

Prepared By: Audrey Helle
Email: ahelle@opengov.com
Contract Term: 36 Months

Customer Information			
Customer:	City of Smyrna, GA	Contact Name:	Russell Martin
Bill To/Ship To:	PO Box 1226 Smyrna, Georgia 30080 United States	Email:	rgmartin@smyrnaga.gov
Order Details			
Billing Frequency: Annually in Advance			
Payment Terms: Net Thirty (30) Days			

SOFTWARE SERVICES:

Product / Service	Start Date	End Date	Annual Fee
Permitting, Licensing & Code Enforcement - Level 3 <i>Accounting & Finance Export, Contractor License Verification, Document Management Integration, Esri ArcGIS, MAT/Assessor System & Flags, Premium Support</i>	3/15/2024	3/14/2025	\$123,567.15
Permitting, Licensing & Code Enforcement - Level 3 <i>Accounting & Finance Export, Contractor License Verification, Document Management Integration, Esri ArcGIS, MAT/Assessor System & Flags, Premium Support</i>	3/15/2025	3/14/2026	\$129,745.51
Permitting, Licensing & Code Enforcement - Level 3 <i>Accounting & Finance Export, Contractor License Verification, Document Management Integration, Esri ArcGIS, MAT/Assessor System & Flags, Premium Support</i>	3/15/2026	3/14/2027	\$136,232.78

Annual Subscription Total: See Service Terms

Service Terms

Service Date:	Amount:
March 15, 2024	\$123,567.15
March 15, 2025	\$129,745.51
March 15, 2026	\$136,232.78

Order Form Legal Terms

This Order Form incorporates the OpenGov Master Services Agreement ("MSA") attached here or available at <https://opengov.com/terms-of-service/master-services-agreement/>.

The "Agreement" between OpenGov and the entity identified above ("Customer") consists of the Order Form, MSA, and, if Professional Services are purchased, the Statement of Work. Unless otherwise specified above, fees for the Software Services and Professional Services shall be due and payable, in advance, 30 days from receipt of the invoice.

By signing this Agreement, Customer acknowledges that it has reviewed, and agrees to be legally bound by the Agreement. Each party's acceptance of this Agreement is conditional upon the other's acceptance of the Agreement to the exclusion of all other terms.

City of Smyrna, GA

Signature: _____
Name: _____
Title: _____
Date: _____

OpenGov, Inc.

Signature: _____
Name: _____
Title: _____
Date: _____