



City Council Meeting - Final

February 12, 2024
7:00 PM

E. ATH2024-034 Authorization to approve the purchase of three 2023 Ford Pursuit Vehicles from Phil Brannen Ford (US Highway 41 South, Perry, GA 31069-9601) in the amount of \$43,471.00 per vehicle (\$130,413.00), establish a new project in the Vehicle Replacement Fund for Police Vehicles and increase the project budget and authorize the use of emergency replacement funds budgeted in the FY 2024 Adopted Budget in the amount of \$147,376.44 to include the cost of the cars and equipment outfitting, and authorize the Mayor to sign and execute all related documents.



City of Smyrna

Issue Sheet

A Max Bacon
City Hall
2800 King Street
Smyrna, GA 30080

File Number: ATH2024-034

Agenda Date: 2/12/2024

In Control: City Council

File Type: Authorization

Agenda Section:

Agenda Number: E.

Formal Business

Department: Police Department

Agenda Title:

Authorization to approve the purchase of three 2023 Ford Pursuit Vehicles from Phil Brannen Ford (US Highway 41 South, Perry, GA 31069-9601) in the amount of \$43,471.00 per vehicle (\$130,413.00), establish a new project in the Vehicle Replacement Fund for Police Vehicles and increase the project budget and authorize the use of emergency replacement funds budgeted in the FY 2024 Adopted Budget in the amount of \$147,376.44 to include the cost of the cars and the equipment outfitting, and authorize the Mayor to sign and execute all related documents.

Citywide

ISSUE AND BACKGROUND:

The Police Department needs to replace three (3) pursuit utility vehicles that were previously wrecked. The Police department has reusable equipment (cages and radio consoles) that can be fitted on new 2023 vehicles. The option to reuse our existing equipment will save time and money as the turnaround time for new equipment is 4 to 5 months. Police and Purchasing contacted Wade Ford, Allan Vigil Ford, and Phil Brannen Ford for availability of vehicles. Wade Ford has 2024 pursuit vehicles on order that could be delivered sometime in March, but the models are not compatible with the reusable equipment. Allan Vigil Ford did not provide information.

Phil Brannen Ford has three (3) 2023 models available that are compatible with our reusable equipment and can be delivered as soon as possible.

Phil Brannen Ford 2023 Ford Pursuit Utility - \$43,471.00 per vehicle \$130,413.00

Wade Ford 2024 Ford Pursuit Utility - \$42,902.00 per vehicle \$128,706.00

RECOMMENDATION / REQUESTED ACTION:

Police and Purchasing recommend authorization to approve the purchase of three 2023 Ford Pursuit Vehicles from Phil Brannen Ford (US Highway 41 South, Perry, GA 31069-9601) in the amount of \$43,471.00 per vehicle (\$130,413.00), establish a new project in the Vehicle Replacement Fund for Police Vehicles and increase the project budget and authorize the use of emergency replacement funds budgeted in the FY 2024 Adopted Budget in the amount of \$147,376.44 to include the cost of the cars and the equipment outfitting, and authorize the Mayor to sign and execute all related documents.

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Chief Keith Zgonc
Deputy Chief Mark Binicewicz

FROM: Kelly Brown, Purchasing Manager

DATE: February 2, 2024

SUBJECT: **Recommendation – FY2024 Replace Police Pursuit Vehicles**

The Police Department needs to replace three (3) pursuit utility vehicles that were previously wrecked. The Police department has reusable equipment (cages and radio consoles) that can be fitted on new 2023 vehicles. The option to reuse our existing equipment will save time and money as the turnaround time for new equipment is 4 to 5 months. Police and Purchasing contacted Wade Ford, Allan Vigil Ford, and Phil Brannen Ford for availability of vehicles.

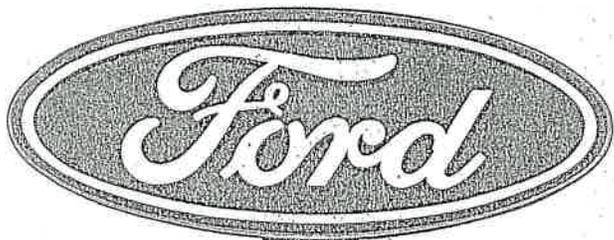
Wade Ford has 2024 pursuit vehicles on order that could be delivered sometime in March, but the models are not compatible with the reusable equipment. Allan Vigil Ford did not provide information.

Phil Brannen Ford has three (3) 2023 models available that are compatible with our reusable equipment and can be delivered as soon as possible.

Vendor	Description	Total
Phil Brannen Ford	2023 Ford Pursuit Utility - \$43,471.00 per vehicle	\$130,413.00
Wade Ford	2024 Ford Pursuit Utility - \$42,902.00 per vehicle	\$128,706.00

TOTAL COST FOR VEHICLES: \$130,413.00

Due to the vehicle availability and compatibility with our existing equipment, it is the recommendation of Police and Purchasing to award purchase of three (3) 2023 Ford Pursuit Vehicles to Phil Brannen Ford. Please prepare any necessary paperwork to present to Mayor and Council for approval. Please prepare Purchase Requisition once awarded.



PHIL BRANNEN



Driven By Tradition

2010 US Hwy 41 S

Perry, GA 31069

478-987-2411

Date: 1/23/2024
To: Smyrna PD
Attn: Ron Eaton
From: Ben Brannen
Subject: Vehicle Quote

Ron,

Just wanted to forward the information on the vehicles we discussed. I have included a quote on the 2023 Ford Police Interceptor SUV for you to view at your convenience. Please let me know if you have any questions.

Thanks!

Ben
Brannen

3 UNITS
IN STOCK

	Estimated Retail Price
KBAC POLICE INTER UTILITY AND	57165 00
SPECIAL DEALER ACCOUNT ADJUSTM	
SPECIAL FLEET ACCOUNT CREDIT	
2023 MODEL YEAR	
UM AGATE BLACK METALLIC	
96 EBONY CLOTH FRT/VINYL REAR	
INCLUDED ON THIS VEHICLE	
EQUIPMENT GROUP 500A	
OPTIONAL EQUIPMENT/OTHER	
.AM/FM STEREO	
99C 3.0L ECOBOOST V6 ENGINE	950 00
44U 10-SPEED AUTO TRANSMISSION	NC
FORD FLEET SPECIAL ADJUSTMENT	NC
17A AUX CLIMATE CONTROL	610 00
425 50 STATE EMISSIONS	NC
55F KEYLESS ENTRY - 4 FOBBS	340 00
59W 4G LTE WI-FI HOTSPOT CREDIT	20 00-
153 FRONT LICENSE PLATE BRACKET	NC
SPCL. DLR. ACCT. ADJ. CR.	
TOTAL OPTIONS/OTHER	1880 00
TOTAL VEHICLE & OPTIONS/OTHER	49045 00
DESTINATION & DELIVERY	1595 00
TOTAL FOR VEHICLE 50640 00	
FUEL CHARGE	
NET INVOICE FLEET OPTION (B4A)	
SHIPPING WEIGHT 4628 LBS.	
TOTAL	50640 00

2023 Ford Police Interceptor SUV

Your Cost:
\$ 43,471



2023 UTILITY POLICE INTERCEPTOR (99999-001-SPD0000183-0006)

STD: CLOTH FRONT/VINYL REAR, POWER WINDOWS/LOCKS/MIRROS/DRIVER SEAT, PURSUIT RATED TIRES

WADE FORD GOVERNMENT SALES CENTER: 3860 South Cobb Drive, Smyrna, GA 30080

Account Manager: Roger Moore (rmoore@wade.com) D: 678-460-3881 C: 770-527-9041

POWERTRAIN *AWD STANDARD*					AUDIO/VIDEO				
Order	Option	Description	Price	Total	Order	Option	Description	Price	Total
	STD	3.3L V6 HYBRID	\$ -	\$ -		47E	12.1" Integrated Computer Screen	\$ 2,709	\$ -
1	99B/44U	3.3L V6 Flex Fuel (Req. 98F)	\$ (2,343)	\$ (2,343)		87R	Rear View Camera (Mirror Display)	\$ 15	\$ -
1	99C/44U	3.0L EcoBoost	\$ 938	\$ 938		19V	Rear View Camera On-Demand	\$ 228	\$ -
EQUIPMENT GROUP					DOORS/LOCKS				
Order	Option	Description	Price	Total	Order	Option	Description	Price	Total
	65U	Interior Upgrade Package	\$ 385	\$ -	1	52P	Hidden Door-Lock Plunger w/door INOP	\$ 155	\$ 155
	66A	Front Headlamp Lighting Solution	\$ 883	\$ -	1	68G	Rear-Door Handles INOP (w/52P)	\$ 71	\$ 71
	86T	Tail Lamp Housing	\$ 59	\$ -		18D	Global Lock/Unlock Feature	\$ 25	\$ -
	66B	Tail Lamp Lighting Solution	\$ 425	\$ -	1	55F	Remote Keyless - Entry Fob	\$ 336	\$ 336
	66C	Rear Lighting Solution	\$ 449	\$ -	KEYS *Not Available w/Perimeter Anti-Theft Alarm (593)*				
	67H	Ready for the Road Package	\$ 3,548	\$ -	Order	Option	Description	Price	Total
	67U	Ultimate Wiring Package	\$ 552	\$ -		59E	Keyed Alike - 1435x	\$ 49	\$ -
	67V	Police Wire Harness Connector Kit	\$ 183	\$ -		59B	Keyed Alike - 1284x	\$ 49	\$ -
KEY EXTERIOR OPTIONS						59D	Keyed Alike - 0135x	\$ 49	\$ -
Order	Option	Description	Price	Total		59F	Keyed Alike - 0576x	\$ 49	\$ -
	41H	Engine Block Heater	\$ 86	\$ -		59J	Keyed Alike - 1111x	\$ 49	\$ -
1	153	License Plate Bracket (Front)	\$ -	\$ -		59C	Keyed Alike - 1294x	\$ 49	\$ -
LAMPS/LIGHTING						59G	Keyed Alike - 0151x	\$ 49	\$ -
Order	Option	Description	Price	Total	FLOORING/SEATS				
1	43D	Dark Car Feature	\$ 25	\$ 25	Order	Option	Description	Price	Total
	942	Daytime Running Lamps	\$ 44	\$ -		16C	1st 2nd Row Carpet Floor	\$ 124	\$ -
1	17T	Dome Lamp - Red/White (Cargo)	\$ 49	\$ 49		88F	2nd Row Cloth Seats	\$ 59	\$ -
	21L	Front Warning Aux Light	\$ 543	\$ -				\$ -	\$ -
	96W	Front Interior Windshield Light	\$ 1,130	\$ -		87P	Power Passenger Seat	\$ 321	\$ -
	60A	Pre-Wiring for Grill LED/Siren	\$ 49	\$ -		85S	Front Console Plate - Delete	\$ -	\$ -
	43A	Rear Aux Liftgate Lights	\$ 390	\$ -		85R	Rear Center Seat - Delete	\$ 44	\$ -
	63L	Rear Quarter Glass Side Lights	\$ 568	\$ -	SAFETY & SECURITY				
	96T	Rear Spoiler Traffic Lights	\$ 1,475	\$ -	Order	Option	Description	Price	Total
	63B	Side Market LED (Req. 60A)	\$ 287	\$ -		90D	Ballistic Panels Lvl III+ (Driver)	\$ 1,565	\$ -
SPOT LIGHT PREP KITS						90E	Ballistic Door Panels (Front)	\$ 3,128	\$ -
Order	Option	Description	Price	Total		90F	Ballistic Panels Lvl IV+ (Driver)	\$ 2,384	\$ -
	51P	Spot Lamp Prep Kit (Driver Side)	\$ 139	\$ -		90G	Ballistic Panels Lvl IV+ (Front)	\$ 4,768	\$ -
	51W	Spot Lamp Prep Kit (Dual Side)	\$ 277	\$ -		55B/54Z	BLIS - Blid Spot Monitoring	\$ 538	\$ -
SPOT LAMP - LED BULB						68B	Police Perimeter Alert	\$ 667	\$ -
Order	Option	Description	Price	Total		76P	Pre-Collision Assist	\$ 148	\$ -
	51R	Spot Lamp - Driver (Unity)	\$ 390	\$ -		549	Mirrors - Heated Sideview	\$ 59	\$ -
1	51T	Spot Lamp - Driver (Whelen)	\$ 414	\$ 414		593	Perimeter Alarm (Req.55F)	\$ 118	\$ -
	51S	Spot Lamp - Dual (Unity)	\$ 611	\$ -		47A	Police Engine Idle Feature	\$ 256	\$ -
	51V	Spot Lamp - Dual (Whelen)	\$ 656	\$ -	1	76R	Reverse Sensing System	\$ 272	\$ 272
BODY					MISC				
Order	Option	Description	Price	Total	Order	Option	Description	Price	Total
	92G	Delete Privacy Glass	\$ 118	\$ -	1	17A	Aux Air Conditioning	\$ 602	\$ 602
	92R	Delete Privacy Glass (2nd Row ONLY)	\$ 84	\$ -				\$ -	\$ -
	76D	Deflector Plate	\$ 331	\$ -		16D	Badge Delete	\$ -	\$ -
WHEELS						63V	Cargo Storage Vault	\$ 242	\$ -
Order	Option	Description	Price	Total		19K	H8 AGM Battery	\$ 108	\$ -
	STD	Chrome Center Caps	\$ -	\$ -		60R	Noise Suppression Bonds	\$ 99	\$ -
	65L	Wheel Covers (18" Full Face)	\$ 59	\$ -		18X	100 Watt Siren/Speaker	\$ 311	\$ -
	64E	18" Painted Aluminum Wheel	\$ 469	\$ -		61B	OBDII Split Connector	\$ 55	\$ -
						CBX	Cop Box Storage Locker	\$ 1,995	\$ -

Order	Option	Description
	YZ	Oxford White
1	AG	Agate Black
	M7	Carbonized Grey
	JS	Iconic Silver Metallic
	YG	Medium Titanium Metallic
	LK	Dark Blue
	LM	Royal Blue
	J1	Kodiak Brown Metallic
	JL	Dark Toreador Red Metallic
	BU	Medium Brown Metallic
	E3	Arizona Beige Metallic
	E4	Vermillion Red
	FT	Blue Metallic

		Base Vehicle Price	\$	42,383
		Options Selected	\$	519
Enter Miles		Delivery	\$	-
	UPFIT	U562 PGA34565 mor like units	\$	-
	ESP125*	Premium Care Service Plan (5yr/125,000)	\$ 3,050	\$ -

*Comprehensive repair protection

TOTAL per Vehicle \$ 42,902

Quantity Requested

ORDER TOTAL \$ -

Contact Information:

Agency

Contact

Address

Phone

Email

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