



We have prepared a quote for you

**City of Smyrna - Replacement Palos**

Quote # 032992  
Version 2

Prepared for:

**City of Smyrna**

Dat Luu  
dluu@smyrnaga.gov

**APPROVED**

Per the City of Smyrna  
Mayor and Council  
Official Meeting Minutes

Date: \_\_\_\_\_

**SCANNED**

BY: \_\_\_\_\_ Date: \_\_\_\_\_

Smyrna Palo Alto 3YR - State of Georgia Contract 99999-SPD-NVPUT3229-0001

Description		Price	Qty	Ext. Price
PAN-PA-1420	<b>Palo Alto Networks PA-1420</b>	\$14,101.55	2	\$28,203.10
PAN-SFP-PLUS-CU-5M	<b>SFP+ form factor, 10Gb direct attach twin-ax passive cable with 2 transceiver ends and 5m of cable permanently bonded as an assembly, IEEE 802.3ae 10GBASE-CR compliant</b>	\$399.34	4	\$1,597.36
PAN-SFP-PLUS-ER	<b>SFP+ form factor, ER 10Gb optical transceiver, extended reach 40Km, SMF, duplex LC, IEEE 802.3ae 10GBASE-ER compliant</b>	\$2,373.41	8	\$18,987.28
PAN-PWR-450W-AC	<b>PA-3400,PA-1400 450W spare power supply</b>	\$1,190.47	2	\$2,380.94
PAN-PA-1420-BND-CORESEC-3YR	<b>PA-1420, Core Security Subscription Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, DNS Security and SD-WAN ), 3 years (36 months) term</b>	\$18,283.55	2	\$36,567.10
PAN-SVC-PREM-1420-3YR	<b>PA-1420, Premium support, 3 years (36 months) term.</b>	\$9,663.16	2	\$19,326.32
PAN-PA-1420-GP-3YR-HA2	<b>PA-1420, GlobalProtect subscription, for one -1 device in an HA pair, 3 years (36 months) term.</b>	\$4,277.01	2	\$8,554.02
PA-PRORATED-CREDIT-HW	<b>Prorated Credit for Product Conversion</b>	(\$949.75)	1	\$0.00
PA-PRORATED-CREDIT-HW	<b>Prorated Credit for Product Conversion</b>	(\$949.75)	1	\$0.00
36 month term				

**Subtotal** \$115,616.12

## City of Smyrna - Replacement Palos

**Prepared by:**

**Atlanta**

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**Prepared for:**

**City of Smyrna**

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**Quote Information:**

**Quote #: 032992**

Version: 2  
Delivery Date: 07/27/2023  
Expiration Date: 07/31/2023

### Quote Summary - State of Georgia Contract 99999-SPD-NVPUT3229-0001

Description	Amount
Smyrna Palo Alto 3YR	\$115,616.12
<b>Total:</b> \$115,616.12	

State & Local sales tax (when applicable) will be applied upon invoice.

The obligations of both Lockstep Technology Group and the services, payment or other matters specified herein are governed by Lockstep Technology Group's Standard Terms and Conditions (<https://lockstepgroup.com/terms-and-conditions/>).

Lockstep Technology Group reserves the right to partially bill the end user for products as they ship from the manufacturer. Lockstep will bill upon receipt of hardware at the end user location or equipment staging location using the terms in compliance with our standard T&Cs.

Signature

Date

ATTEST:

Heather K. Peacon-Corn, City Clerk

