



## **Contract Pricing Worksheets**

Rev 11-07-13

**NOTE:** Purchase Orders are not valid unless a copy of the completed worksheet and the customer's order are faxed to HGACBuy at 713-993-4548 or email to [Marlana.mack@h-gac.com](mailto:Marlana.mack@h-gac.com)

**This Workbook contains the Motor Vehicle version of HGACBuy's Contract Pricing Worksheet. See tabs at bottom to select appropriate Worksheets.**

**Please contact Marlana Mack, Procurement Specialist about use of the worksheets if you have any questions.**

**Marlana Mack - 713-993-2484**



# CONTRACT PRICING WORKSHEET

For MOTOR VEHICLES Only

Contract  
No.:

BT01-21

Date  
Prepared:

4/28/2023

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	City of Smyrna, GA	Contractor:	Creative Bus Sales, Inc.
Contact Person:	Richard Garland	Prepared By:	Karla Lynch
Phone:	678-631-5397	Phone:	470-373-7479
Fax:		Fax:	
Email:	rgarland@smyrnaga.gov	Email:	karlal@creativebussales.com

Product Code:	ZBD	Description:	20' Starlite- 12 Passenger-(Non ADA Compliant)
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	101,238
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**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
EXTRUDED ALUMINUM RUNNING BOARD ON DRIVER	\$209.00	SPARE TIRE AND WHEEL	\$646.00
FRONT MUD FLAPS, PAIR	\$45.00	SEAT BELT, USR FREEDMAN RETRACTABLE (per Person)	\$2,268.00
STAINLESS STEEL WHEEL INSERT, SET OF 4 (2 FRONT	\$359.00	PASSENGER-SEAT COVER LEVEL 4 ICE PINSTRIPE; MO	\$1,800.00
DOOR AJAR BUZZER ON REAR DOOR	\$117.00	PASSENGER-BLACK US ARMREST (each) *Enter location	\$420.00
OVERHEAD LUGGAGE RACK-BOTH SIDES	\$494.00	VALVE STEM EXTENDER INNER DUAL REAR WHEEL,	\$117.00
4 SPEAKERS WITH WIRE (NO RADIO)	\$180.00	PASSENGER-RECLINER (Per Person) *Enter Location	\$810.00
GERFLOR "SIRIUS" FLOORING GRAY	\$402.00	PASSENGER-SIDE SLIDER PER DOUBLE *Requires Seat M	\$770.00
ROOF HATCH TRANSPIC 1970 SERIES STANDARD SAF	\$449.00	PASSENGER-HIGH BACK DOUBLE SEAT (Standard Rigid	\$742.00
DUAL READING LIGHTS (EACH) IN OVERHEAD LUGGA	\$364.00	DOOR ACTIVATED INTERIOR LIGHTS	\$54.00
BACK-UP ALARM SAE TYPE C 97 db(A)	\$90.00	MOR-RYDE RL SUSPENSION	\$1,616.00
DRIVER STORAGE IN CAB OVERHEAD	\$717.00	Subtotal From Additional Sheet(s):	1403
FRONT MUD FLAPS, PAIR	\$45.00	Subtotal B:	14117

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
YELLOW SAFETY STEP	\$200.00		
REAR STEP BUMPER	\$269.00	Subtotal From Additional Sheet(s):	4798
EXTERIOR KEY SWITCH	\$76.00	Subtotal C:	5343

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	5%
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**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**


Quantity Ordered:	1	X Subtotal of A + B + C:	120698	=	Subtotal D:	120698
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E. H-GAC Order Processing Charge (Amount Per Current Policy)	Subtotal E:	600
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**F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges**

Description	Cost	Description	Cost
FREIGHT	1400		
		Subtotal F:	1400

Delivery Date:	G. Total Purchase Price (D+E+F):	122698
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		<b>CONTRACT PRICING WORKSHEET</b> For Motor Vehicle Purchases		<b>Contract No.:</b>	<b>BT01-21</b>	<b>Date Prepared:</b>	4/28/2023
<b>Buying Agency:</b>	City of Smyrna, GA		<b>Contractor:</b>	Creative Bus Sales, Inc.			
<b>Contact Person:</b>	Richard Garland		<b>Prepared By:</b>	Karla Lynch			
<b>Phone:</b>	678-631-5397		<b>Phone:</b>	470-373-7479			
<b>Fax:</b>	0		<b>Fax:</b>	0			
<b>Email:</b>	rgarland@smyrnaga.gov		<b>Email:</b>	<a href="mailto:karlal@creativebussales.com">karlal@creativebussales.com</a>			
<b>H-GAC Product Code &amp; Model/Description</b>							
<b>OEM Catalog Name:</b>							
<b>B. Additional OEM Catalog Published Options being purchased - Itemize Below - Additional Work Sheet</b> (Note: Published Option are items that were submitted and priced in Contractors bid.)							
<b>Manufacturer Option Codes</b>	<b>Manufacturer Option Descriptions</b>			<b>MSRP</b>	<b>Total - Including H-GAC Discount</b>		
	STAINLESS STEEL BATTERY BOX & TRAY			\$1,558.89	\$1,403.00		
					\$0.00		
					\$0.00		
					\$0.00		
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					\$0.00		
					\$0.00		
					\$0.00		
					\$0.00		
					\$0.00		
<b>Total</b>				\$1,403.00			

## CONTRACT PRICING WORKSHEET

### For Motor Vehicle Purchases

**Contract  
No.:**

**BT01-21**

**Date Prepared:** 4/28/2023

<b>Buying Agency:</b>	City of Smyrna, GA
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Contractor: **Creative Bus Sales, Inc.**

**Contact Person:** Richard Garland

Prepared By: Karla Lynch

**Phone:** 678-631-5397

**Phone:** 470-373-7479

Fax: 0

**Fax:** 0

**Email:** [jrgarland@smyrnaga.gov](mailto:jrgarland@smyrnaga.gov)

**Email:** [karlal@creativebussales.com](mailto:karlal@creativebussales.com)

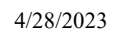
[illegible]

**OEM Catalog Name:**

**B. Additional DEALER Catalog Published Options being purchased - Itemize Below - Additional Work Sheet**

**(Note: Published Option are items that were submitted and priced in Contractors bid.)**

[illegible]



Dealer Option Codes	Dealer Option Descriptions	MSRP	Total - Including H-GAC Discount
	GRAY VINYL PADDED WALLS AND CEILING	\$875.00	\$700.00
	REAR LUGGAGE AREA W/ REAR DOOR, FELT LINER, LIGHT, RUBBER FLOOR, EXT GRAB RAIL	\$2,505.00	\$2,004.00
	FRONT END ALIGNMENT WITH TIRES BALANCED	\$656.00	\$656.00
	ALLSTAR BODY	\$1,438.00	\$1,438.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
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			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>Total</b>			\$4,798.00