



1014 Kenmill Dr. N.W., Marietta, GA 30060  
770-425-9191 Fax: 770-425-0790

July 16, 2024

Thomas Robinson  
Croy Engineering  
200 Cobb Pkwy N #413  
Marietta, GA 30062

Project: Windy Hill Blvd  
RFP #20-016, Baldwin # - 159944

Subject: Stamped Concrete - Truck Color vs Bagged Color

Dear Mr. Robinson,

Attached is the pricing difference to install colored concrete coming out of a ready mix truck premixed versus applying a bagged topical dye on top of freshly poured concrete before stamping it. The remaining stamped concrete median to pour are on east and west bound sides on the main line near Bridge #2 which is approximately 359 SY. Below is the price difference on how Baldwin originally bid the pay item to use topical bagged colored versus using colored ready mix concrete. Attached is also our detailed breakdown showing the difference in both prices.

Item #	Description	UM	QTY	Unit Price	Extended Price
	Truck Color vs. Bagged Color difference	SY	359.00	\$25.87	\$9,287.33
<b>Total</b>					<b>\$9,287.33</b>

Sincerely,

Baldwin Paving

Justin Oakes  
Sr. Project Manager  
Mobile No: 770-298-3914  
Email: [justin.oakes@baldwin-paving.com](mailto:justin.oakes@baldwin-paving.com)

Cc: Mark Roberts, Keith Rainey, Brian Newton, Shelley Thompson, Tyler Lankford, Madison Teague

**SCANNED**

BY: \_\_\_\_\_ Date: \_\_\_\_\_

**APPROVED**  
Per the City of Smyrna  
Mayor and Council  
Official Meeting Minutes

\_\_\_\_\_  
N/A – Date submitted for Signature  
\_\_\_\_\_

<b>NEW PRICING out of Truck</b>						
Summary						
Concrete - Median - 4in - Colored and Stamped						937 SY
Unit Price	Total					
Labor	\$ 7.95	\$ 7,448.34				
Equipment	\$ 3.42	\$ 3,202.72				
Materials	\$ 54.00	\$ 50,598.09				
Trucking	\$ 2.50	\$ 2,345.62				
Misc	\$ 9.00	\$ 8,433.00	<b>Base Cost</b>	<b>New Price</b>	<b>Difference</b>	
		\$ 72,027.77	\$ 76.87	\$ 94.21	\$ 25.87	\$ 24,243.37
						9287.33
QTY	UM	Base Cost	Unit Cost	Total Cost		
Concrete-4" thick	937 SY		\$ 11.37	\$ 10,653.69		
Concrete-CL B	104.11 CY	\$ 178.88	\$ 209.29	\$ 26,146.97	*add 20% waste factor	
Concrete Color	104.11 CY	\$ 125.00	\$ 133.75	\$ 13,924.71		
Concrete Sealer	140.55 GAL	\$ 70.00	\$ 74.90	\$ 10,527.20		
Paint and Beads	1 LS		\$ 10,000.00	\$ 10,000.00		
				\$ 71,252.57		
<b>OLD PRICING per BID Bagged</b>						
Summar						
Concrete - Median - 4in - Colored and Stamped						937 SY
Unit Price	Total					
Labor	\$ 7.95	\$ 7,448.34				
Equipment	\$ 3.42	\$ 3,202.72				
Materials	\$ 33.86	\$ 31,726.82				
Trucking	\$ 1.53	\$ 1,436.73				
Misc	\$ 9.00	\$ 8,433.00	<b>Base Cost</b>	<b>Contract Price</b>		
		\$ 52,247.61	\$ 55.76	\$ 68.34		
QTY	UM	Base Cost	Unit Cost	Total Cost		
Concrete-4" thick	937 SY		\$ 11.37	\$ 10,651.05		
Concrete-CL B	104.11 CY	\$ 115.00	\$ 134.55	\$ 16,809.60	*add 20% waste factor	
Concrete Color	93.7 Bag	\$ 55.00	\$ 58.85	\$ 5,514.25		
Concrete Sealer	140.55 GAL	\$ 70.00	\$ 74.90	\$ 10,843.01		
Paint and Beads	1 LS		\$ 8,433.00	\$ 8,433.00		
				\$ 52,250.90		

ACCEPTED:

\_\_\_\_\_  
Derek Norton, Mayor

\_\_\_\_\_  
Date



ATTEST:

*Cynthia A. Deacon-Carr*

\_\_\_\_\_  
City Clerk