

Professional Maintenance Systems, Inc.  
 3717 Boston Street Unit 332  
 Baltimore, MD 21224



Baldwin Paving  
 Windy Hill BLVD  
 ATTN: Justin Oakes

**Difference Arising from Change in Material Costs**

<b>Product</b>	Anti-Graffiti Clear		Anti-Graffiti Pigmented	
	<i>Tex-Cote Graffiti Gard IV</i>		<i>Tex-Cote Graffiti Gard IV</i>	
<b>Cost per gallon</b>	\$	85.60	\$	87.60
<b>Per gallon spread rate (sf)</b>		350		125
<b>Cost per SF</b>	\$	0.24	\$	0.70
				<b>\$ 0.46</b>

<b>SF</b>	135,000	135,000
<b>Production Per Day (SF)</b>	7,500	5,000
<b>Working Days Painting</b>	18	27
<b>Total Days</b>	18	27

<b>Labor</b>	<b>Hourly Rate</b>
<b>Superintendent (1) @45/HR</b>	\$ 45.00
<b>Painters (4) @ 27/HR</b>	\$ 108.00
<b>Laborer (1) @\$20/HR</b>	\$ 20.00
<b>Total</b>	\$ 173.00

<b>Total Daily Labor Costs (8 Hours)</b>	\$ 1,384.00
<b>Overhead Burden</b>	10%
<b>Total Daily Labor Costs</b>	\$ 1,522.40
<b>Total Additional Labor Costs</b>	\$ 13,701.60
	<b>\$ 0.10</b>

<b>Proposed Increase (SF)</b>	\$ 0.56
<b>Original Price</b>	\$ 1.71
<b>New Price per SF</b>	<b>\$ 2.27</b>