

Professional Maintenance Systems, Inc.
 3717 Boston Street Unit 332
 Baltimore, MD 21224



Baldwin Paving
 Windy Hill BLVD
 ATTN: Justin Oakes

Difference Arising from Change in Material Costs

Product	Anti-Graffiti Clear		Anti-Graffiti Pigmented	
	<i>Tex-Cote Graffiti Gard IV</i>		<i>Tex-Cote Graffiti Gard IV</i>	
Cost per gallon	\$	85.60	\$	87.60
Per gallon spread rate (sf)		350		125
Cost per SF	\$	0.24	\$	0.70
				\$ 0.46

SF	135,000	135,000
Production Per Day (SF)	7,500	5,000
Working Days Painting	18	27
Total Days	18	27

Labor	Hourly Rate	
Superintendent (1) @45/HR	\$	45.00
Painters (4) @ 27/HR	\$	108.00
Laborer (1) @\$20/HR	\$	20.00
Total	\$	173.00

Total Daily Labor Costs (8 Hours)	\$	1,384.00	
Overhead Burden		10%	
Total Daily Labor Costs	\$	1,522.40	
Total Additional Labor Costs	\$	13,701.60	\$ 0.10

Proposed Increase (SF)	\$	0.56
Original Price	\$	1.71
New Price per SF	\$	2.27