

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Chief Keith Zgonc
Deputy Chief Mark Binicewicz

FROM: Kelly Brown, Purchasing Manager

DATE: September 10, 2024

SUBJECT: **Recommendation – FY2025 Police Vehicles**

The Police Department budgeted to purchase ten (10) replacement vehicles. Quotes were received on Friday, August 9, 2024. Bid Tab is attached.

We are recommending award to each vendor below for vehicle purchase & outfitting.

RFQ 25-004 Four (4) 2025 Ford Utility Pursuit Vehicles

| Vendor | Cost per Vehicle | Total Cost | Projected Delivery |
|--|--------------------|---------------------|--------------------|
| Prater Ford, Inc. (Calhoun, GA) | \$50,642.00 | \$202,568.00 | 8-12 weeks |
| Diversified Electronics (Marietta, GA) | \$11,934.29 | \$47,737.16 | |
| Total | \$62,576.29 | \$250,305.16 | |

RFQ 25-004 One (1) 2025 Ford Utility Pursuit Vehicles – using existing equipment

| Vendor | Cost per Vehicle | Projected Delivery |
|--|--------------------|--------------------|
| Prater Ford, Inc. (Calhoun, GA) | \$50,642.00 | 8-12 weeks |
| Diversified Electronics (Marietta, GA) | \$2,500.00 | |
| Total | \$53,142.00 | |

RFQ 25-005 One (1) 2024 Ford F-150 Responder

| Vendor | Cost per Vehicle | Projected Delivery |
|--|--------------------|--------------------|
| Family Ford (Dallas, GA) | \$49,630.00 | 10-12 weeks |
| Diversified Electronics (Marietta, GA) | \$15,362.71 | |
| Total | \$64,992.71 | |

RFQ 25-005 One (1) 2024 Ford F-150 Administrative

| Vendor | Cost per Vehicle | Projected Delivery |
|---------------------------------|--------------------|--------------------|
| Family Ford (Dallas, GA) | \$46,800.00 | 10-12 weeks |
| ProLogic ITS, LLC (Acworth, GA) | \$9,105.13 | |
| Total | \$55,905.13 | |

RFQ 25-006 One (1) 2025 Ford Explorer XLT 4x4

| Vendor | Cost per Vehicle | Projected Delivery |
|--|--------------------|--------------------|
| Phil Brannen Ford of Perry (Perry, GA) | \$44,304.00 | 6-10 weeks |
| ProLogic ITS, LLC (Acworth, GA) | \$5,822.66 | |
| Total | \$50,126.66 | |

RFQ 25-007 One (1) 2024 Ford Edge SEL

| Vendor | Cost per Vehicle | Projected Delivery |
|--|--------------------|--------------------|
| Phil Brannen Ford of Perry (Perry, GA) | \$35,664.00 | 6-10 weeks |
| | \$0.00 | |
| Total | \$35,664.00 | |

RFQ 25-008 One (1) 2024 Chevrolet Traverse

| Vendor | Cost per Vehicle | Projected Delivery |
|--------------------------------|--------------------|--------------------|
| Hardy Chevrolet (Dallas, GA) | \$35,995.00 | |
| Monster Customs (Marietta, GA) | \$7,079.89 | |
| Total | \$43,074.89 | |

TOTAL for all Vehicles: \$ 553,210.55**Budget: \$ 540,000.00**

It is the recommendation of Police and Purchasing to award purchase of FY2025 Police Vehicles to Prater Ford, Inc., Family Ford, Phil Brannen Ford and Hardy Chevrolet. Outfitting will be provided by Diversified Electronics, ProLogic ITS, and Monster Customs per Cobb County master agreement. Please prepare any necessary paperwork to present to Mayor and Council for approval.