



# City of Smyrna

## Issue Sheet

A Max Bacon  
City Hall  
2800 King Street  
Smyrna, GA 30080

File Number: ATH2024-132

---

**Agenda Date:** 8/26/2024

**In Control:** City Council

**File Type:** Authorization

**Agenda Section:**

Formal Business

**Department: Information Systems**

**Agenda Title:**

Authorization for the approval to enter into an agreement with Red Canary, Inc. (1601 19th Street, Suite 900, Denver, CO 80202) for a term of 36 months at an annual cost of \$35,966.67 (\$107,900.00 total) for the annual subscription for Managed Detection and Response to Endpoints to be paid from the IT Professional Services Budget line item and authorize the Mayor or Mayor Pro Tem to sign and execute all related documents.

***Citywide***

**ISSUE AND BACKGROUND:**

Red Canary is the city's current Managed Detection and Response (MDR) cybersecurity service provider. Red Canary monitors all city computers for malicious activities, analyze any incoming alerts, and will react accordingly to pre-determined "playbooks". The Smyrna IT department is seeking approval to renew the subscription for another three years to lock in better pricing. The 3-year term will allow the city to divide the total subscription into three annual payments of \$35,966.67.

**RECOMMENDATION / REQUESTED ACTION:**

Information Services recommends authorization of the quote and approval to enter into an agreement with Red Canary, Inc. (1601 19th Street, Suite 900, Denver, CO 80202) for a term of 36 months at an annual cost of \$35,966.67 (\$107,900.00 total) for the annual subscription for Managed Detection and Response to Endpoints to be paid from the IT Professional Services Budget line item and authorize the Mayor or Mayor Pro Tem to sign and execute all related documents.