

**Genetec Surveillance Upgrade****Prepared For:**

City of Smyrna  
Council Chambers  
2800 King Street  
Smyrna, GA 30080

**Job Site:**

City of Smyrna  
Smyrna Public Library  
100 Village Green Circle SE  
Smyrna, GA 30080

**Proposal Recipients**

Dat Luu, IT Director

**Email**

dllu@smyrnaga.gov

**Phone**

(678) 631-5527

**INTRODUCTION**

Thank you for the opportunity to provide a proposal for this project. NetPlanner Systems has a long history of successfully completing projects of this scope and magnitude for clients nationwide since our founding in 1987.

As one of the Southeast's leading providers of integrated technology solutions, NetPlanner prides itself in delivering best-in-class solutions and services backed by the most technical and certified employees in the industry. Our expertise includes Communications Cabling, Wireless, Distributed Antenna Systems (DAS), Network Services, Access Control, Video Surveillance, Intrusion, A/V, Paging/Intercom, and Data Center Services. We also offer Intelligent Remote Monitoring & Management as well as service agreements that can be customized to meet your specific needs.

We dedicate our efforts to staying on top of the ever-changing world of communications technology to consistently deliver innovative, high performing systems. Our goal is to provide you with the highest quality solutions and a level of customer service that exceeds your expectations. Our commitment to the success of your technology systems will be evident in every project.

Please do not hesitate to contact me if you have any questions about this proposal. Again, thank you for this opportunity. We look forward to working with you.

**SCOPE OF WORK - Video Surveillance - ESTIMATE EH25000408-VSS-E3****CCTV System with Server**

**This Quote DOES NOT INCLUDE an GENETEC DATA BASE SERVER.**

**Integrated Security and Surveillance Products and Services****99999-SPD0000172-012**

Install 9 New Cameras to Cover the Green Space. Camera Locations Listed Below. Move 1 Existing PTZ Camera from Community Center to New Bathroom Building.

**Camera Location List****City Hall Building**

- 1 Ubiquiti Wave Pro Point to Point Wireless Bridge

**Flag Pole Monument Camera #1**

- 1 Q-6100-E with a Q6318-PTZ
- 1 Axis T8504-E Network Switch
- 1 Ubiquiti Wave Pro Point to Point Wireless Bridge
- 1 Strong Pole Camera Pole with Mounting Hardware.

**SCANNED**

BY: \_\_\_\_\_ Date: \_\_\_\_\_

**APPROVED**

**Per the City of Smyrna  
Mayor and Council  
Official Meeting Minutes**

**Genetec Surveillance Upgrade**

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**New Restroom Building**

- 1 Relocated Axis PTZ Camera from the Community Center.

**Library Building Camera#s 2 and 3**

- 1 Q1809-LE 41 MP Camera
- 1 Q1008-LE 10 MP Camera
- 1 Ubiquiti Wave Pro Point to Point Wireless Bridge to connect the Camera #s 7,8,and 9.
- 1 Axis T8504-E Network Switch
- 1 Recording Server.
- 1 Blackhawk Rack

**Community Center Camera#s 4,5 and 6**

- 2 Q-6100-E with a Q6318-PTZ
- 1 Q1008-LE 10 MP Camera
- 1 Axis T8504-E Network Switch

Kids Playground Stage Building. The Below Cameras will be Painted Brown to match closey to the Building.

- 3 P4708-PLVE
- 1 Ubiquiti Wave Pro Point to Point Wireless Bridge to connect the Camera #s 7,8,and 9 to the Library Building.
- 1 Axis T8504-E Network Switch

Unless specifically noted otherwise, this Proposal excludes the following:

- Netplanner will not be held responsible for any Omissions or oversight due to Miscommunications, Misrepresentation or lack of Information provided by the Customer in the formulation of this Proposal.
- Netplanner: will not be responsible for the functionality or condition of, nor provide warranty for, existing equipment, cabling, and/or systems or new equipment, cabling, and/or systems provided and/or installed by others. Troubleshooting, repair, and/or replacement of said equipment, cabling, or systems is not included in this proposal.
- Overtime labor is not included in this proposal.
- API integration to HR database.
- Integration between different systems.
- Any electrical (High Voltage) work.
- Any required lighting is needed for proper operation of CCTV cameras.
- Any fiber links.
- Any lightning protection.
- Any uninterruptible power supply.
- Permits and any special permit require drawings.
- Shipping cost.
- Any computers/ servers or associated equipment (unless noted in the Bill of Materials).
- Any network switches and/or routers (unless noted in the Bill of Materials).
- Any VPN network connection needed for communication to server.
- Any programming other than standardized configurations (unless noted in the Scope of Work), including but not limited to customizations, 3rd party interfaces, maps, etc.
- Any painting of conduit.
- Any paint, patch, and repair work to existing surfaces.
- Any signage.
- Any Delay caused by Building Management we be a Billable Charge.
- Any Delay Caused by the IT Dept not providing the Network Information will be a Billable Return Charge.

**Genetec Surveillance Upgrade**
**MATERIALS**

Part Number	Manufacturer	Description	Qty	UoM	Unit Price	Total Price
PER BOX 04-001-68	SUPERIOR ESSEX	Copper Cable, 4 Pair, 23 AWG BBD6 1000 RL	1	EACH	\$405.00	\$405.00
PER BOX 7131800	GENERAL	1000' Cat 6 Cable Blue	3	EACH	\$428.40	\$1,285.20
MCTP6-BU-7	PATCH CORD	Patch Cord, Category 6, UTP, 7', Blue	11	EACH	\$3.00	\$33.00
MCTP6-BU-10	PATCH CORD	Patch Cord, Category 6, UTP, 10', Blue	15	EACH	\$5.00	\$75.00
CBX1WH	PANDUIT	Surface Mount Box, 1 Module, White	30	EACH	\$3.00	\$90.00
CJ688TGBU	PANDUIT	Jack, Category 6, Blue	20	EACH	\$8.00	\$160.00
CJ688TGBL	PANDUIT	Jack, Category 6, Black	20	EACH	\$8.00	\$160.00
CPP24FMWBL	PANDUIT	Patch Panel, Modular, 24 Port, Flush Mount	1	EACH	\$41.00	\$41.00
T8504-E	AXIS	PoE Switch, Outdoor, 4-Port, 100 to 240V AC, 50/60 Hz, 150W, 20 Gbps Capacity, 8.42" x 5.9" x 2.75", Aluminum, White	4	EACH	\$1,143.12	\$4,572.48
Q6100-E	AXIS	AXIS Q6100-E 60Hz Out Camera, 4X5 MP Multistream D/N	3	EACH	\$1,583.12	\$4,749.36
5502-431	AXIS	T94A01D Pendant Kit for Q60 Series	3	EACH	\$51.92	\$155.76
02447-004	AXIS	Q6318-LE 60HZ PTZ camera	3	EACH	\$3,035.12	\$9,105.36
03019-001	AXIS	Q1809-LE Bullet Camera Outdoor 8K, 41MP All-in-one	1	EACH	\$4,399.12	\$4,399.12
02507-001	AXIS	Axis Q1808-LE 10MP Bullet IP Camera, 12-48mm Lens	2	EACH	\$1,803.12	\$3,606.24
02944-001	AXIS	P4708-PLVE Panoramic Dual Sensor, 2x8MP AI-Powered Camera	3	EACH	\$1,143.12	\$3,429.36
02751-001	AXIS	TP4601-E Conduit Backbox	3	EACH	\$139.92	\$419.76
SP-SM20	STRONGPOLES	20 foot SteadyMax pole, Dark Bronze	1	EACH	\$4,000.00	\$4,000.00
SP-WM-D	STRONG POLES	Strong Pole Wall mounts (top and bottom) (Replaces the Fixed Base on 4" poles)	1	EACH	\$415.00	\$415.00
SP-TENMOUNTPED-DB/B	STRONG POLES	Pole Top Mounting Pedestal	1	EACH	\$120.00	\$120.00
SP-PTM-DB/B	STRONGPOLES	SteadyMax, Fly over mount	1	EACH	\$425.00	\$425.00
SP-SMREACH-CM-DB/B	STRONG POLE	5' Reacher Mount Corners	2	EACH	\$625.00	\$1,250.00
MISC MATERIAL	MISC	Misc Shipping	1	EACH	\$2,000.00	\$2,000.00
IL-R104-DG2-S336-48T-12-S	VELASEA	IronLink R104 E-2336 48TB STD	1	EACH	\$10,193.26	\$10,193.26
GSC-OM-E-1C	GENETEC	Enterprise camera connection, mandatory Genetec™ Advantage	14	EACH	\$225.00	\$3,150.00
ADV-CAM-E-1Y	GENETEC	Genetec™ Advantage for 1 Omnicast™ Enterprise Camera – 1 year	14	EACH	\$45.90	\$642.60
SMX1000C	APC	APC SMX1000C Image APC APC Brand Image APC APC Brand Image APC APC Brand Image APC Smart-UPS X, Line Interactive, 1000VA, Rack/tower convertible 2U, 120V, 8x 5-15R NEMA, SmartConnect port, Extended runtime	1	EACH	\$999.00	\$999.00
MRQ301S12	BLACKHAWK	8U + 4U MiniRaQ Secure – Tall with Vented Bottom	1	EACH	\$1,350.00	\$1,350.00
MISC	MISC	Misc. Materials with POINT to Points	1	EACH	\$5,500.00	\$5,500.00
		Consumables				\$1,451.03
<b>TOTAL:</b>						<b>\$64,182.53</b>

**PROPOSAL COST SUMMARY**

Estimate	Description	Materials	Installation	Services	Total
EH25000408-VSS-E3	Video Surveillance - CCTV System with Server	\$64,182.53	\$16,185.00	\$0.00	\$80,367.53
<b>TOTALS:</b>		<b>\$64,182.53</b>	<b>\$16,185.00</b>	<b>\$0.00</b>	<b>\$80,367.53</b>

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**INVOICING AND PAYMENT TERMS**

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NetPlanner Systems, Inc. will invoice Customer for all materials and for mobilization upon approval of proposal. Customer will be invoiced for labor at the end of the project or at the end of the month, whichever comes first, based upon the percentage of the project completed. The Customer agrees to pay any and all payments according to the payment schedule. Should said payment(s) not be made, or if satisfactory arrangements for payment have not been made, NetPlanner Systems, Inc. reserves the right to stop all work until such time as payment is rendered or satisfactory payment arrangements have been made. Standard payment terms are NET 15 in the absence of a specific payment schedule.

Any required closeout documents, including, but not limited to, as-built drawings, test results, and warranties, will be released to the Customer once 90% of the total project payment has been received by NetPlanner Systems, Inc.

NetPlanner Systems, Inc. operates primarily as a contractor for sales tax purposes. This means all sales tax is paid at the point of purchase of materials and no sales tax may be charged to NetPlanner Systems, Inc. customers.

**INCLUSIONS**

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Pricing includes above-described items by NetPlanner Systems, Inc. and applies to regular business hours unless otherwise stated, Monday – Friday from 7:30 AM - 4:30 PM.

Software updates/upgrades will be performed only on the equipment being installed.

This bid proposal and the pricing within are valid for 30 days.

Due to current market conditions, including raw material shortages and ongoing price volatility in the industry, upon award, NetPlanner will invoice Customer for materials under standard payment terms. NetPlanner will order all materials immediately upon submittal approval or contract acceptance (if submittal is not required). Customer will have the option to store materials in NetPlanner's secure warehouse or on the job site.

NetPlanner is currently experiencing extremely long lead times on certain products. This can cause delay if appropriate action is not taken immediately at the start of the project. Because lead times are out of NetPlanner's control, NetPlanner will not be held responsible for delays due to product lead times.

**EXCLUSIONS**

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Overtime labor is not included in this proposal.

Innerduct (Maxcell fabric, HDPE, microduct, ribbed, or smooth wall) is not included in this proposal unless it is specifically stated in the Scope of Work section of this NetPlanner proposal.

NetPlanner Systems is not responsible for conduit, millwork, or other general construction requirements that provide pathways to provided equipment. This also includes any ceiling reconstruction, i.e. ceiling tile/grid, sheetrock, etc.

NetPlanner Systems is not responsible for any configuration of Customer's network equipment that may impede the completion of the project.

NetPlanner Systems is not liable to the Customer or any third party for any delays, damages or equipment failure caused by any circumstances beyond our reasonable control.

NetPlanner Systems is not responsible for any applicable wall support, network, and power requirements.

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**GOVERNMENT IMPOSED TARIFFS**

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This project could be impacted by volatility in market conditions relating to government increases in tariffs. Should the cost of materials used on this project rise based on tariffs, NetPlanner Systems reserves the right to adjust final pricing to reflect the increase.

There is anticipation that costs could increase up to 30% for active equipment based on tariffs. Neither NetPlanner Systems nor any other integrator has any control over these price increases.

**CHANGE ORDERS**

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Changes to the Scope of Work, delays due to site closings, limited access, or other events which the Customer requests will be handled as part of a Change Order. Customer should contact NetPlanner Systems' Project Manager with any requested changes, modifications, or enhancements to the project. NetPlanner Systems' Project Manager will prepare a Change Order which will address scope functionality changes, detail cost implications, and reflect any necessary equipment changes. The Project Manager must receive the signed Change Order before NetPlanner Systems will proceed with any ordering or changes in the project.

Additional labor resulting from a Change Order will be estimated at the time of request. If overtime or weekend work is required, the labor rate will be subject to a 1.5 multiplier. If holiday work is required, the labor rate will be subject to a 2.0 multiplier. The cost of additional materials and labor will be presented for Customer approval prior to commencing work on the Change Order. Additional charges for the changes will be added to the contract price and billed with the next scheduled contract payment.

The completion date shall be adjusted according to the change(s) mentioned above, and the original completion date shall become null and void. Agreements made by the Customer with other vendors or subcontractors on the job are not recognized.

**CUSTOMER SUPPLIED ITEMS**

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All materials supplied by the Customer are to be on site by the specified date in the contract. It is the responsibility of the Customer to ensure that Customer-supplied items are in good and sufficient condition to be installed and that all necessary parts to install such items are present. The Customer bears all responsibilities pertaining to the condition, performance, and warranties of Customer-supplied items. NetPlanner Systems, Inc. shall install Customer-supplied items 'as is' and shall bear no responsibility, either explicit or implied, for the item or for its condition, performance, or warranty.

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**CUSTOMER RESPONSIBILITIES**

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To ensure that your project goes smoothly, please implement the following:

- A) Designate one person to be the Customer's point of contact. This person shall be kept informed of the job's progress and shall be provided answers to questions as they arise.
- B) Direct all questions to NetPlanner Systems, Inc.'s designated point of contact. Avoid trying to resolve questions or problems with workers, vendors, or other individuals on or off the job site.
- C) Make any and all changes to the original contract in writing and ensure that a "Change Order" form is completed and signed before those changes are made.
- D) NetPlanner Systems, Inc. shall in no way be held responsible for making the proposed system fully operational in the event that the Customer fails to disclose in explicit written terms the features required of the system and where lack of doing so is the cause for such failure to become operational. If such omissions by any third party or the Customer cause the system to be incomplete and unable to function as expected, it is up to the Customer to provide financial resources to correct such omissions.

**QUALITY**

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All work shall be performed in a good and workmanlike manner per industry standards. All material is guaranteed to be new, unless otherwise specified.

**SAFETY**

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NetPlanner Systems, Inc. shall take all necessary precautions for the safety of persons and the protection of the work and adjoining property. NetPlanner Systems, Inc. shall comply with all applicable provisions of federal, state and local safety laws and building codes including, without limitation, the provisions of 29 CFR 1910.147 (OSHA Lockout/Tagout Standard).

**INDEPENDENT CONTRACTORS**

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The relationship of Customer and NetPlanner Systems, Inc. created by this agreement shall be that of independent contractors and not one of joint venture, partnership, or employment.

During the term of this Agreement and for a period of two (2) years following the date of the termination or expiration of this Agreement (or the date of any subsequent termination of the parties' relationship, whichever is later), Customer covenants and agrees that Customer shall not, directly or indirectly: (i) solicit, recruit, or hire (or attempt to solicit, recruit, or hire) or otherwise assist anyone in soliciting, recruiting, or hiring, any employee of NetPlanner Systems, Inc. who performed work for NetPlanner Systems, Inc. within the last year of Customer's relationship with NetPlanner Systems, Inc. or who was otherwise engaged or employed with NetPlanner Systems, Inc. at the time of termination or expiration of this Agreement and the parties' relationship, or (ii) otherwise encourage, solicit, or support any such employee(s) to leave their employment with NetPlanner Systems, Inc., until such employee's employment with NetPlanner Systems, Inc. has been voluntarily or involuntarily terminated or separated for at least six (6) months. In the event the Customer hires a NetPlanner Systems, Inc. employee, the Customer agrees to compensate NetPlanner Systems, Inc. an amount equal to the employee's minimum annual salary.



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**DAVIS BACON ACT**

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NetPlanner Systems, Inc. is compliant with all State, Federal and local labor and employee relations laws including Davis Bacon and Davis Bacon Related Act regulations and guidelines. Based upon Federal guidelines, it is the contracting agency's and/or contractor's responsibility to (a) notify bidders when a project falls under the Davis Bacon Act and/or Davis Bacon Related Act guidelines and (b) provide the Prevailing Wage Determination attached to the contract. NetPlanner Systems, Inc. bids its labor based upon criteria and requirements outlined within the RFP; as such, we will not take into consideration Davis Bacon Act/DBRA wage requirements if it has not been designated within the RFP/bid documents as a requirement. If a contract is awarded and later determined to be a Davis Bacon/Davis Bacon Related Act project, NetPlanner Systems, Inc. will issue a change order for the additional labor costs and/or have the right to cancel the contract based upon the contractor's failure to properly notify bidders of the Prevailing Wage requirements. In some instances, the Prevailing Wage Determination provided within an RFP/bid package does not include an employee classification matching the specialized skills required of our employees. Under these circumstances, our quote is based upon the prevailing wage rates for our classification, in the project's specific geographic location. In addition, should the contract be awarded to our company, we would need to submit an SF1444 requesting a wage conformance to include a worker classification for Telecommunications / Voice / Data / Video technicians.

**FEDERAL SUBCONTRACTOR STATUS**

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If applicable, the parties hereby incorporate the requirements of 41 CFR §§60 1.4 (a) (7), and 29 CFR Part 471, Appendix A to Subpart A.

If applicable, this contractor and subcontractor shall also abide by the requirements of 41 CFR § 60 300.5 (a) and 41 CFR § 60 741.5 (a). These regulations prohibit discrimination against qualified protected veterans and qualified individuals on the basis of disability, and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified protected veterans and individuals with disabilities.

**BUILDING CODES**

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All work performed under this agreement shall comply with applicable building codes. Any additional work required by the Building Department beyond the agreement of this contract is not the responsibility of NetPlanner Systems, Inc.

**ASBESTOS AND OTHER HAZARDOUS MATERIALS**

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It is the obligation of the Customer to determine if the structure covered by this contract contains asbestos and/or other hazardous materials. This proposal and contract does not include any provision (neither monetary provisions nor time-schedule provisions) to cover the unforeseen hazards or additional work necessitated by removal of asbestos and/or other hazardous materials. If asbestos and/or other hazardous materials are discovered after work is already in progress, and if the asbestos and/or other hazardous materials represent a changed condition from those described in the plans and specifications, then NetPlanner Systems, Inc. shall be entitled to additional compensation and an increase in time for completion of the project.

**EXISTING CONDITIONS**

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NetPlanner Systems, Inc. makes no representation of existing conditions and assumes no responsibility of condition for any of the Customer's equipment that may or may not be relocated or affected by NetPlanner Systems, Inc.'s work.

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**HIDDEN DEFECTS**

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It is acknowledged that hidden defects, faulty wiring, or other defective components of existing systems may need to be updated or replaced in order to properly complete the above-quoted work, and further acknowledged that the expense, if any, will be the responsibility of the Customer.

**PATHWAYS**

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All conduits installed by others are assumed to be passable. NetPlanner Systems, Inc. is not responsible for repairing or replacing pathways installed by others.

Any conduits routing below foundation grade must be identified by the Customer so that NetPlanner Systems, Inc. can properly specify outdoor rated cable. Failure to identify such conduits will result in cable being replaced at additional cost to Customer. Indoor cable routing below foundation grade will not be warranted by NetPlanner Systems, Inc.

**LIENS**

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NetPlanner Systems, Inc. retains the right to file a mechanic's lien and will not indemnify Customer and/or Lessee against all claims or liens filed by NetPlanner Systems, Inc. Indemnity shall include costs and attorneys' fees.

**FINANCE CHARGES**

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Any contract payment or invoice amount not paid by the due date shall be considered delinquent and shall bear interest at the rate of one and one-half percent (1 1/2%) per month on the outstanding balance. If steps shall be taken, whether by suit or otherwise, to collect any sum including interest which has become delinquent, the Customer agrees to pay all costs thereby incurred, including any reasonable collector's fees, attorney fees, and court costs.

**INDEMNITY AND LIABILITY**

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NetPlanner Systems, Inc.'s obligation to indemnify Customer or any other party shall be limited to the extent the loss, cost, expense, claim or demand for which indemnification is sought (i) arises out of or results from the negligence of NetPlanner Systems, Inc., its employees and subcontractors, and (ii) arises out of bodily injury (including death) or damage to tangible property of third parties. The indemnity shall not be interpreted to make NetPlanner Systems, Inc. liable for the negligence of any other party, nor for loss or damage to property or existing facilities of the Customer at or near the site of the Work. NetPlanner Systems, Inc. shall not be liable for any special or consequential damages, loss of profits, interest penalties or fines. Customer must make written demand for indemnity promptly after a claim is made against it.

NetPlanner Systems, Inc. absolves itself of any liability due to omissions or failures to perform by any engineering firm, consultant or other party engaged by the Customer. NetPlanner Systems, Inc. shall in no way be held responsible for making the proposed system fully operational if faulty design from any party not hired by NetPlanner Systems, Inc. is the cause for such failure to become operational.



**Genetec Surveillance Upgrade****WARRANTY**

NetPlanner Systems, Inc. hereby guarantees that the work shall be free from defects in labor for one (1) year from the date of completion of the project. NetPlanner Systems, Inc.'s liability for breach of warranty or failure or defect in performance of the Contract shall be limited to re-performing corrective services of the type originally performed by NetPlanner Systems, Inc. with its own forces, beginning at final completion and continuing for twelve (12) months thereafter, provided NetPlanner Systems, Inc. receives written notice of defective work within the warranty period. Materials and active hardware are warranted as specified by individual manufacturers and not by NetPlanner Systems, Inc.

NetPlanner Systems, Inc. will exchange any defective equipment at no labor cost for a period of 30 days. After 30 days, the Customer is responsible for exchanging defective equipment. NetPlanner Systems, Inc. can install exchanged equipment on a time and materials basis.

NetPlanner Systems, Inc. reserves the right to repair or replace defective items and will not compensate others for repair or replacement services.

**ACKNOWLEDGEMENTS**

This Agreement represents the entire and integrated agreement between the parties and supersedes all prior negotiations, proposals, representations, commitments, understandings or agreements between the parties, either written or oral. This Agreement shall not be changed or modified by any oral agreement or any other agreement unless the same is in writing and signed by the party against whom enforcement of the change, modification or discharge is sought. If NetPlanner Systems, Inc.'s proposal is made a part of this Agreement and said proposal contains any terms or conditions inconsistent with the terms and conditions of this Agreement Form, then this Agreement Form shall govern.

**ACCEPTANCE**

NetPlanner Systems, Inc. is hereby authorized to perform the work as specified. Payment shall be made as outlined above. Customer agrees this proposal constitutes in its entirety all that will be provided by NetPlanner Systems, Inc. Customer's signature certifies acceptance of the terms and conditions set forth in this proposal and posted at [www.netplanner.com/termsandconditions](http://www.netplanner.com/termsandconditions).

If this proposal is distributed by e-mail, then replying to such e-mail with the subject or message "I Accept" or any request by the Customer for NetPlanner Systems, Inc. to begin work on this project will constitute full acceptance of the terms and conditions set forth in this proposal and posted at [www.netplanner.com/termsandconditions](http://www.netplanner.com/termsandconditions).

**Customer**

Authorized Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**ATTEST:**

City Clerk

**NetPlanner Systems, Inc.**

Authorized Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_